

## Business Summary for March of the Fiscal Year Ending February 28, 2018

### 1. Progress of Results

Operating revenue in Japan during March (March 1 - 31, 2017) was JPY 4,902 million, or 109.3% year on year.

\* Monthly figures are management accounting figures (unaudited) because monthly settlements have not been made in accordance with the standards for the preparation of financial statements.

### 2. Growth Rate of Monthly Sales Compared with Same Period of the Previous Fiscal Year (Domestic Operations)

(Unit: %)

	March	
	All outlets	Existing outlets
Amusement machine sales	109.3	110.7
Product sales	105.3	106.6
Total amusement facility sales	108.6	109.9
Total sales	109.3	110.4

\* The year-on-year growth rate of existing outlets is up by 0.2% due to one less Tuesday, and one additional Friday, compared to the previous period; therefore, the year-on-year growth rate for March is 110.2% upon working day adjustment.

### For Reference:

#### Sales Growth Rate for Existing Outlets of Overseas Subsidiaries

March 2017 to February 2018

(Unit: %)

	March	April	May	June	July	August	First half total
China	105.1	—	—	—	—	—	105.1
Malaysia	108.7	—	—	—	—	—	108.7
Thailand	113.1	—	—	—	—	—	113.1
Philippines	95.9	—	—	—	—	—	95.9
Indonesia	94.5	—	—	—	—	—	94.5
Overseas total	105.8	—	—	—	—	—	105.8

Note : In China, taxation in the service industry was changed from sales tax to value-added tax in May 2016. As a result, sales have decreased by approximately 6%, but this has been offset by sales tax (booked as expenses) decreasing in an amount exceeding the decrease in sales, so that the effect on profits is positive.

The year-on-year growth rate of existing outlets for March 2017, excluding the effect of the value-added tax, is 111.4% for China and 110.0% for overseas total.

March 2016 to February 2017

(Unit: %)

	March	April	May	June	July	August	First half total
China	97.4	109.4	94.9	108.9	114.3	103.6	104.8
Malaysia	101.0	112.5	102.9	106.5	116.3	104.6	107.6
Thailand	80.0	92.3	84.6	91.9	89.1	82.3	85.7
Philippines	85.4	109.7	93.8	88.2	102.8	69.1	88.2
Overseas total	96.6	108.3	95.6	106.6	112.4	101.3	103.5
	September	October	November	December	January	February	Total
China	99.6	102.7	81.0	93.0	114.7	89.5	100.3
Malaysia	107.6	124.7	103.7	128.0	111.7	97.8	107.4
Thailand	91.0	100.3	103.3	103.1	121.5	114.2	95.0
Philippines	83.0	102.2	72.4	99.2	98.0	85.7	90.0
Overseas total	100.6	107.5	88.1	103.8	114.0	92.3	101.1

**Year-on-Year Sales Growth for Existing Chinese Outlets (Excluding Effect of Value-added Tax)**

	March	April	May	June	July	August	First half total
China	97.4	109.4	99.3	114.0	121.2	110.2	108.8
Overseas total	96.6	108.3	98.6	110.4	117.5	106.3	106.4
	September	October	November	December	January	February	Total
China	105.8	109.1	85.8	98.6	121.4	94.6	105.2
Overseas total	104.6	111.6	90.9	106.8	118.7	96.0	104.5

**For reference:**
**Existing Outlet Year-on-Year Sales Trends (Domestic Operations)**

March 2017 to February 2018

(Unit: %)

	March	April	May	June	July	August	First half total
Prior to working day adjustment	110.4	—	—	—	—	—	110.4
After working day adjustment	110.2	—	—	—	—	—	110.2
Working day factor	+0.2	—	—	—	—	—	+0.2

March 2016 to February 2017

(Unit: %)

	March	April	May	June	July	August	First half total
Prior to working day adjustment	100.6	101.4	98.7	104.9	114.1	102.8	103.6
After working day adjustment	101.4	102.9	102.2	105.6	105.7	107.9	104.5
Working day factor	△0.8	△1.5	△3.5	△0.7	+8.4	△5.1	△0.9
	September	October	November	December	January	February	Total
Prior to working day adjustment	107.5	114.7	98.0	109.7	104.1	107.8	105.2
After working day adjustment	112.8	108.6	104.2	106.2	104.5	113.8	106.2
Working day factor	△5.3	+6.1	△6.2	+3.5	△0.4	△6.0	△1.0

 (Information on the Company's operations, including IR information, will be posted as necessary on the website <http://www.fantasy.co.jp>)