

Business Summary for November of the Fiscal Year Ending February 28, 2019

1. Progress of Results

Operating revenue in Japan during November (November 1-30, 2018) was JPY 4.40036 billion, or 98.6% year on year.

2. Growth Rate of Monthly Sales Compared with Same Period of the Previous Fiscal Year (Domestic Operations)

(Unit: %)

	November		Cumulative total (from March to November)	
	All outlets	Existing outlets	All outlets	Existing outlets
Amusement machine sales	103.4	101.4	102.2	101.6
Product sales	77.0	78.4	88.8	90.7
Total amusement facility sales	98.5	97.1	100.1	99.8
Total sales	98.6	97.0	100.1	99.8

* The year-on-year growth rate of existing outlets is down by 4.5% due to one less Wednesday and Saturday each and additional 1st Friday and 5th Friday compared to the previous same month; therefore, the year-on-year growth rate for November is 101.5% upon working day adjustment.

For Reference:

Sales Growth Rate for Existing Outlets of Overseas Subsidiaries

March 2018 to February 2019

(Unit: %)

	March	April	May	June	July	August	First half
China	80.6	96.9	122.7	115.8	105.2	110.5	106.2
Malaysia	114.5	88.1	108.1	102.1	95.1	92.2	99.9
Thailand	108.7	98.7	105.6	114.2	108.3	104.5	106.3
Philippines	108.8	112.9	105.3	105.0	102.0	97.1	104.9
Indonesia	109.1	88.0	103.3	100.1	94.3	125.2	102.6
Overseas total	94.7	96.6	117.5	111.9	103.7	107.6	105.0
	September	October	November	December	January	February	Total
China	86.6	87.6	79.6	—	—	—	97.8
Malaysia	102.7	86.1	116.8	—	—	—	100.5
Thailand	119.6	108.1	112.5	—	—	—	108.1
Philippines	99.0	91.2	96.7	—	—	—	101.3
Indonesia	100.4	92.3	99.1	—	—	—	100.7
Overseas total	94.7	89.5	93.7	—	—	—	99.3

*For the China's figure for May, breakage income due to a change in accounting has been recognized; the year-on-year sales growth excluding the effect of such breakage income is 111.0%.

March 2017 to February 2018

(Unit: %)

	March	April	May	June	July	August	First half
China	105.1	103.4	102.4	94.8	117.6	128.7	110.3
Malaysia	108.7	132.6	104.6	127.2	91.8	116.5	112.8
Thailand	113.1	115.0	108.0	121.1	121.1	125.0	117.1
Philippines	95.9	94.4	96.9	105.6	91.5	105.5	98.4
Indonesia	94.5	118.8	87.7	121.9	76.8	88.4	97.0
Overseas total	105.8	110.0	102.6	104.2	112.9	125.5	110.4
	September	October	November	December	January	February	Total
China	95.5	101.3	106.1	97.4	71.1	148.0	107.4
Malaysia	107.4	104.9	104.3	113.8	88.6	127.0	109.8
Thailand	126.5	121.3	112.4	128.8	98.4	108.2	116.2
Philippines	116.8	100.0	124.2	106.6	102.1	112.9	105.1
Indonesia	96.2	90.1	126.9	122.8	104.4	90.0	101.1
Overseas total	102.1	103.4	108.0	105.6	80.0	141.9	108.2

(Domestic Operations) Sales Growth Rate for Existing Outlets

March 2018 to February 2019

(Unit: %)

	March	April	May	June	July	August	First half
Prior to working day adjustment	109.1	106.0	100.6	104.0	96.2	95.8	101.4
After working day adjustment	105.2	107.0	106.3	98.5	98.3	96.2	101.4
Working day factor	+3.9	Δ1.0	Δ5.7	+5.5	Δ2.1	Δ0.4	0.0
	September	October	November	December	January	February	Total
Prior to working day adjustment	104.6	87.5	97.0	—	—	—	99.8
After working day adjustment	96.0	92.4	101.5	—	—	—	99.9
Working day factor	+8.6	Δ4.9	Δ4.5	—	—	—	Δ0.1

March 2017 to February 2018

(Unit: %)

	March	April	May	June	July	August	First half
Prior to working day adjustment	110.4	107.5	103.1	108.0	107.6	112.0	108.4
After working day adjustment	110.2	107.8	108.4	108.1	108.3	111.5	109.3
Working day factor	+0.2	Δ0.3	Δ5.3	Δ0.1	Δ0.7	+0.5	Δ0.9
	September	October	November	December	January	February	Total
Prior to working day adjustment	108.5	107.6	114.3	104.2	104.7	106.1	107.8
After working day adjustment	110.5	111.9	115.0	104.0	104.8	100.5	108.4
Working day factor	Δ2.0	Δ4.3	Δ0.7	+0.2	Δ0.1	+5.6	Δ0.6

(Information on the Company's operations, including IR information, will be posted as necessary on the website <https://www.fantasy.co.jp>)