

January 15, 2020
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Business Summary for December of the Fiscal Year Ending February 29, 2020

1. Progress of Results

Operating revenue in Japan during December (December 1-31, 2019) was JPY5.016 billion, or 93.8% year on year.

2. Growth Rate of Monthly Sales Compared with Same Period of the Previous Fiscal Year (Domestic Operations)

(Unit:%)

| | December | | | Cumulative total (from March to December) | | |
|--------------------------------|-------------|-------------------------------|------------------------------|---|-------------------------------|------------------------------|
| | All outlets | Existing outlets | | All outlets | Existing outlets | |
| | | Same day last year comparison | After working day adjustment | | Same day last year comparison | After working day adjustment |
| Amusement machine sales | 93.5 | 95.3 | 101.3 | 102.9 | 103.7 | 102.5 |
| Product sales | 93.8 | 94.3 | 100.3 | 95.5 | 97.0 | 95.8 |
| Total amusement facility sales | 93.6 | 95.2 | 101.2 | 101.8 | 102.7 | 101.5 |
| Total sales | 93.8 | 95.1 | 101.1 | 101.9 | 102.7 | 101.5 |

* The year-on-year growth rate of existing outlets is down by 6.0% due to one less public holiday, one less weekday during the winter holiday season and two additional weekdays compared to the previous same month.

For Reference:

Sales Growth Rate for Existing Outlets of Overseas Subsidiaries
 March 2019 to February 2020

(Unit:%)

| | March | April | May | June | July | August | First half |
|----------------|-----------|---------|----------|----------|---------|----------|------------|
| China | 81.0 | 76.1 | 76.1 | 97.2 | 91.9 | 101.7 | 89.8 |
| Malaysia | 99.4 | 91.5 | 98.2 | 90.5 | 110.3 | 115.8 | 100.4 |
| Thailand | 116.5 | 113.9 | 112.0 | 112.6 | 94.7 | 100.6 | 108.0 |
| Philippines | 94.5 | 87.0 | 99.8 | 104.1 | 87.0 | 106.4 | 96.3 |
| Indonesia | 92.1 | 97.5 | 89.3 | 92.4 | 96.5 | 82.4 | 91.7 |
| Vietnam | 118.6 | 108.3 | 99.5 | 122.0 | 99.6 | 111.0 | 109.7 |
| Overseas total | 91.6 | 85.5 | 86.0 | 97.8 | 94.3 | 103.3 | 93.6 |
| | September | October | November | December | January | February | Total |
| China | 111.8 | 110.0 | 117.4 | 100.4 | | | 97.6 |
| Malaysia | 105.2 | 119.5 | 87.9 | 97.3 | | | 100.7 |
| Thailand | 84.7 | 88.0 | 102.2 | 87.7 | | | 100.8 |
| Philippines | 90.6 | 96.1 | 93.0 | 98.9 | | | 95.8 |
| Indonesia | 95.7 | 99.3 | 80.3 | 94.2 | | | 91.9 |
| Vietnam | 92.2 | 119.1 | 116.3 | 96.3 | | | 107.5 |
| Overseas total | 105.3 | 108.7 | 106.4 | 98.5 | | | 98.0 |

* For the China's figure for May, breakage income due to a change in accounting has been recognized; the year-on-year sales growth excluding the effect of such breakage income is 84.2%.

March 2019 to February 2020

(Unit:%)

| | March | April | May | June | July | August | First half |
|----------------|-----------|---------|----------|----------|---------|----------|------------|
| China | 80.6 | 96.9 | 122.7 | 115.8 | 105.2 | 110.5 | 106.2 |
| Malaysia | 114.5 | 88.1 | 108.1 | 102.1 | 95.1 | 92.2 | 99.9 |
| Thailand | 108.7 | 98.7 | 105.6 | 114.2 | 108.3 | 104.5 | 106.3 |
| Philippines | 108.8 | 112.9 | 105.3 | 105.0 | 102.0 | 97.1 | 104.9 |
| Indonesia | 109.1 | 88.0 | 103.3 | 100.1 | 94.3 | 125.2 | 102.6 |
| Overseas total | 105.8 | 110.0 | 102.6 | 104.2 | 112.9 | 125.5 | 110.4 |
| | September | October | November | December | January | February | Total |
| China | 86.6 | 87.6 | 79.6 | 114.6 | 116.1 | 94.5 | 99.7 |
| Malaysia | 102.7 | 86.1 | 116.8 | 96.9 | 95.2 | 102.5 | 99.8 |
| Thailand | 119.6 | 108.1 | 112.5 | 117.5 | 108.1 | 118.8 | 109.7 |
| Philippines | 99.0 | 91.2 | 96.7 | 105.6 | 98.6 | 92.0 | 100.7 |
| Indonesia | 100.4 | 92.3 | 99.1 | 97.7 | 87.6 | 87.9 | 97.2 |
| Overseas total | 102.1 | 103.4 | 108.0 | 105.6 | 80.0 | 95.9 | 100.3 |

*For the China's figure for May, breakage income due to a change in accounting has been recognized; the year-on-year sales growth excluding the effect of such breakage income is 111.0%.

(Domestic Operations) Sales Growth Rate for Existing Outlets

March 2019 to February 2020

(Unit:%)

| | March | April | May | June | July | August | First half |
|---------------------------------|-----------|---------|----------|----------|---------|----------|------------|
| Prior to working day adjustment | 102.0 | 101.9 | 107.4 | 113.2 | 100.5 | 103.8 | 104.4 |
| After working day adjustment | 98.4 | 102.1 | 100.6 | 107.1 | 103.8 | 101.8 | 102.1 |
| Working day factor | +3.6 | △0.2 | +6.8 | +6.1 | △3.3 | +2.0 | +2.3 |
| | September | October | November | December | January | February | Total |
| Prior to working day adjustment | 100.3 | 105.4 | 99.5 | 95.1 | | | 102.7 |
| After working day adjustment | 104.2 | 100.5 | 95.8 | 101.1 | | | 101.5 |
| Working day factor | △3.9 | +4.9 | +3.7 | △6.0 | | | +1.2 |

March 2019 to February 2020

(Unit:%)

| | March | April | May | June | July | August | First half |
|---------------------------------|-----------|---------|----------|----------|---------|----------|------------|
| Prior to working day adjustment | 109.1 | 106.0 | 100.6 | 104.0 | 96.2 | 95.8 | 101.4 |
| After working day adjustment | 105.2 | 107.0 | 106.3 | 98.5 | 98.3 | 96.2 | 101.4 |
| Working day factor | +3.9 | △1.0 | △5.7 | +5.5 | △2.1 | △0.4 | 0.0 |
| | September | October | November | December | January | February | Total |
| Prior to working day adjustment | 104.6 | 87.5 | 97.0 | 103.7 | 97.2 | 102.0 | 100.0 |
| After working day adjustment | 96.0 | 92.4 | 101.5 | 99.6 | 100.3 | 101.7 | 100.0 |
| Working day factor | +8.6 | △4.9 | △4.5 | +4.1 | △3.1 | +0.3 | 0.0 |

(Information on the Company's operations, including IR information, will be posted as necessary on the website <https://www.fantasy.co.jp>)