November 15, 2019 AEON Fantasy Co., Ltd. Nobuyuki Fujiwara

President and Representative Director (Stock Code Number: 4343)

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(Unit: %)

# Business Summary for October of the Fiscal Year Ending February 29, 2020

### 1. Progress of Results

Operating revenue in Japan during October (October 1-31, 2019) was JPY4.286 billion, or 102.5% year on year.

# 2. Growth Rate of Monthly Sales Compared with Same Period of the Previous Fiscal Year (Domestic Operations) (Unit: %)

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		October		Cumulative total (from March to October)			
	All	Existing outlets		All	Existing outlets		
	outlets	Same day last year comparison	After working day adjustment	outlets	Same day last year comparison	After working day adjustment	
Amusement machine sales	104.8	106.8	101.9	105.1	105.4	103.6	
Product sales	96.7	97.7	92.8	94.9	96.5	94.7	
Total amusement facility sales	103.6	105.5	100.6	103.5	104.1	102.3	
Total sales	102.5	105.4	100.5	103.5	104.0	102.2	

<sup>\*</sup> The year-on-year growth rate of existing outlets is up by 4.9% due to one less Monday, and one additional holiday compared to the previous same month.

### For Reference:

March 2019 to February 2020

Overseas total

Sales Growth Rate for Existing Outlets of Overseas Subsidiaries

105.3

108.7

	March	April	May	June	July	August	First half
China	81.0	76.1	76.1	97.2	91.9	101.7	89.8
Malaysia	99.4	91.5	98.2	90.5	110.3	115.8	100.4
Thailand	116.5	113.9	112.0	112.6	94.7	100.6	108.0
Philippines	94.5	87.0	99.8	104.1	87.0	106.4	96.3
Indonesia	92.1	97.5	89.3	92.4	96.5	82.4	91.7
Vietnam	118.6	108.3	99.5	122.0	99.6	111.0	109.7
Overseas total	91.6	85.5	86.0	97.8	94.3	103.3	93.6
	September	October	November	December	January	February	Total
China	111.8	110.0					97.2
Malaysia	105.2	119.5					101.2
Thailand	84.7	88.0					102.5
Philippines	90.6	96.1					95.3
Indonesia	95.7	99.3					91.5
Vietnam	92.2	119.1					108.8

<sup>\*</sup>For the China's figure for May, breakage income due to a change in accounting has been recognized; the year-on-year sales growth excluding the effect of such breakage income is 84.2%.

	March	April	May	June	July	August	First half
China	80.6	96.9	122.7	115.8	105.2	110.5	106.2
Malaysia	114.5	88.1	108.1	102.1	95.1	92.2	99.9
Thailand	108.7	98.7	105.6	114.2	108.3	104.5	106.3
Philippines	108.8	112.9	105.3	105.0	102.0	97.1	104.9
Indonesia	109.1	88.0	103.3	100.1	94.3	125.2	102.6
Overseas total	105.8	110.0	102.6	104.2	112.9	125.5	110.4
	September	October	November	December	January	February	Total
China	September 86.6	October 87.6	November 79.6	December 114.6	January 116.1	February 94.5	Total 99.7
China Malaysia							
	86.6	87.6	79.6	114.6	116.1	94.5	99.7
Malaysia	86.6 102.7	87.6 86.1	79.6 116.8	114.6 96.9	116.1 95.2	94.5 102.5	99.7 99.8
Malaysia Thailand	86.6 102.7 119.6	87.6 86.1 108.1	79.6 116.8 112.5	114.6 96.9 117.5	116.1 95.2 108.1	94.5 102.5 118.8	99.7 99.8 109.7

<sup>\*</sup>For the China's figure for May, breakage income due to a change in accounting has been recognized; the year-on-year sales growth excluding the effect of such breakage income is 111.0%.

# (Domestic Operations) Sales Growth Rate for Existing Outlets

March 2019 to February 2020

(Unit: %)

	March	April	May	June	July	August	First half
Prior to working day	102.0	101.9	107.4	113.2	100.5	103.8	104.4
After working day	98.4	102.1	100.6	107.1	103.8	101.8	102.1
Working day factor	+3.6	△0.2	+6.8	+6.1	△3.3	+2.0	+2.3
	September	October	November	December	January	February	Total
Prior to working day	100.3	105.4					103.6
After working day	104.2	100.5					101.5
Working day factor	△3.9	+4.9					+2.1

### March 2018 to February 2019

(Unit: %)

	March	April	May	June	July	August	First half
Prior to working day	109.1	106.0	100.6	104.0	96.2	95.8	101.4
After working day	105.2	107.0	106.3	98.5	98.3	96.2	101.4
Working day factor	+3.9	△1.0	△5.7	+5.5	△2.1	△0.4	0.0
	September	October	November	December	January	February	Total
Prior to working day	September 104.6	October 87.5	November 97.0	December 103.7	January 97.2	February 102.0	Total 100.0
Prior to working day  After working day							

(Information on the Company's operations, including IR information, will be posted as necessary on the website <a href="https://www.fantasy.co.jp">https://www.fantasy.co.jp</a>)