

Business Summary for September of the Fiscal Year Ending February 29, 2020

1. Progress of Results

Operating revenue in Japan during September (September 1-30, 2019) was JPY4.844 billion, or 99.2% year on year.

2. Growth Rate of Monthly Sales Compared with Same Period of the Previous Fiscal Year (Domestic Operations) (Unit: %)

	September			Cumulative total (from March to September)		
	All outlets	Existing outlets		All outlets	Existing outlets	
		Same day last year comparison	After working day adjustment		Same day last year comparison	After working day adjustment
Amusement machine sales	99.1	100.7	104.6	105.1	105.2	103.7
Product sales	96.8	98.2	102.1	94.7	96.4	94.9
Total amusement facility sales	98.8	100.3	104.2	103.5	103.9	102.4
Total sales	99.2	100.3	104.2	103.6	103.9	102.4

* The year-on-year growth rate of existing outlets is down by 3.9% due to one less Saturday, and one additional Monday compared to the previous same month.

For Reference:

Sales Growth Rate for Existing Outlets of Overseas Subsidiaries
March 2019 to February 2020

(Unit: %)

	March	April	May	June	July	August	First half
China	81.0	76.1	76.1	97.2	91.9	101.7	89.8
Malaysia	99.4	91.5	98.2	90.5	110.3	115.8	100.4
Thailand	116.5	113.9	112.0	112.6	94.7	100.6	108.0
Philippines	94.5	87.0	99.8	104.1	87.0	106.4	96.3
Indonesia	92.1	97.5	89.3	92.4	96.5	82.4	91.7
Vietnam	118.6	108.3	99.5	122.0	99.6	111.0	109.7
Overseas total	91.6	85.5	86.0	97.8	94.3	103.3	93.6
	September	October	November	December	January	February	Total
China	111.8						91.7
Malaysia	105.2						101.2
Thailand	84.7						105.0
Philippines	90.6						95.5
Indonesia	95.7						92.3
Vietnam	92.2						107.1
Overseas total	105.3						94.7

*For the China's figure for May, breakage income due to a change in accounting has been recognized; the year-on-year sales growth excluding the effect of such breakage income is 84.2%.

March 2018 to February 2019

(Unit: %)

	March	April	May	June	July	August	First half
China	80.6	96.9	122.7	115.8	105.2	110.5	106.2
Malaysia	114.5	88.1	108.1	102.1	95.1	92.2	99.9
Thailand	108.7	98.7	105.6	114.2	108.3	104.5	106.3
Philippines	108.8	112.9	105.3	105.0	102.0	97.1	104.9
Indonesia	109.1	88.0	103.3	100.1	94.3	125.2	102.6
Overseas total	105.8	110.0	102.6	104.2	112.9	125.5	110.4
	September	October	November	December	January	February	Total
China	86.6	87.6	79.6	114.6	116.1	94.5	99.7
Malaysia	102.7	86.1	116.8	96.9	95.2	102.5	99.8
Thailand	119.6	108.1	112.5	117.5	108.1	118.8	109.7
Philippines	99.0	91.2	96.7	105.6	98.6	92.0	100.7
Indonesia	100.4	92.3	99.1	97.7	87.6	87.9	97.2
Overseas total	102.1	103.4	108.0	105.6	80.0	95.9	100.3

*For the China's figure for May, breakage income due to a change in accounting has been recognized; the year-on-year sales growth excluding the effect of such breakage income is 111.0%.

(Domestic Operations) Sales Growth Rate for Existing Outlets

March 2019 to February 2020

(Unit: %)

	March	April	May	June	July	August	First half
Prior to working day	102.0	101.9	107.4	113.2	100.5	103.8	104.4
After working day	98.4	102.1	100.6	107.1	103.8	101.8	102.1
Working day factor	+3.6	△0.2	+6.8	+6.1	△3.3	+2.0	+2.3
	September	October	November	December	January	February	Total
Prior to working day	100.3						103.9
After working day	104.2						102.4
Working day factor	△3.9						+1.5

March 2018 to February 2019

(Unit: %)

	March	April	May	June	July	August	First half
Prior to working day	109.1	106.0	100.6	104.0	96.2	95.8	101.4
After working day	105.2	107.0	106.3	98.5	98.3	96.2	101.4
Working day factor	+3.9	△1.0	△5.7	+5.5	△2.1	△0.4	0.0
	September	October	November	December	January	February	Total
Prior to working day	104.6	87.5	97.0	103.7	97.2	102.0	100.0
After working day	96.0	92.4	101.5	99.6	100.3	101.7	100.0
Working day factor	+8.6	△4.9	△4.5	+4.1	△3.1	+0.3	0.0

(Information on the Company's operations, including IR information, will be posted as necessary on the website <https://www.fantasy.co.jp>)